



MARCAP

WE ARE HOME ON WATER

IN THIS EDITION:

**CASE STUDY: MARCAP'S
MANAGEMENT OPERATIONS
IN MOZAMBIQUE >> SEVERAL NEW
TOWING VESSELS UNDER MARCAP'S
MANAGEMENT >> EMPOWERING
SAUDI SEAS: CEO INTERVIEW WITH
ROBBAN ASSAFINA >> MARCAP'S
JOURNEY AT THE SAUDI MARITIME
& LOGISTICS CONGRESS >> CREW
WELFARE CAMPAIGN — ONE BIG
FAMILY >> HSEQ SECTION: WASTE
MANAGEMENT**

**VISIT MARCAP'S STAND
AT ADIPEC 2024**

November 4–8

Hall 3 — Stand 3130 under EMDAD umbrella

ISSUE Q3 2024



VISIT MARCAP'S STAND AT ADIPEC 2024

ISSUE
Q3



Dear Marcap Readers,

We are thrilled to invite you to ADIPEC 2024, a premier event for industry professionals, held from November 4-7, 2024, at the ADNEC Exhibition Center in Abu Dhabi, UAE. Join us in Hall 2-3, Stand 3130, under the umbrella of our esteemed partner, EMDAD.

This event offers a fantastic opportunity to connect with our Abu Dhabi team and explore new business avenues. Our top management will be present, providing a unique chance to discuss collaborations and innovations with all of them. Whether you have specific business ideas or are curious about our offerings, we are open to new partnerships and eager to hear your thoughts.



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NOVEMBER 4-7, 2024

HALL 2-3, STAND 3130

VISIT MARCAP'S STAND AT ADIPEC 2024

ADNEC EXHIBITION CENTER ABU DHABI, UAE

AT MARCAP,
WE SPECIALIZE IN:



- OFFSHORE SUPPORT VESSEL PROVIDER AND OPERATOR
- A TO Z SHIP MANAGEMENT
- TAILORED CREW SUPPLY
- GET HOME SAFELY SHIP DELIVERY SERVICE
- LOGISTICAL PROJECT MANAGEMENT AND END-TO-END SOLUTIONS
- VESSELS CROSS CHARTERING



“
THIS EVENT OFFERS A FANTASTIC
OPPORTUNITY TO CONNECT WITH
OUR ABU DHABI TEAM AND EXPLORE
NEW BUSINESS AVENUES



4-7 November 2024
Abu Dhabi, UAE



**VISIT OUR STAND
AT ADIPEC 2024**

STAND NUMBER 2430-3130 HALL 2-3



Visit our stand to learn more about how
we can partner with you to achieve success
in the industry. We look forward to welcoming
you at ADIPEC 2024!

Warm regards,

Marcap Team



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CASE STUDY:

MARCAP'S MANAGEMENT OPERATIONS IN MOZAMBIQUE

In a strategic move highlighting confidence in East Africa's market potential, Marcap has taken steps to expand its fleet by managing two landing crafts in Mozambique — Delma 10 and Delma 11.

This development not only showcases the company's growth vision but also reinforces its position as a reliable offshore vessel manager. Working closely with partners like Safeen (Abu Dhabi Ports), Marcap demonstrates a commitment to excellence in various operational aspects.

The focus on ensuring compliance with the stringent Offshore Vessel Inspection Division (OVID) requirements reflects Marcap's emphasis on the following:

- ▶ **SAFETY:** By adhering to OVID's stringent standards, Marcap prioritizes the safety of its crew and the surrounding environment. OVID regulations cover various aspects, including life-saving appliances, fire safety systems, navigation equipment, and pollution prevention measures.
- ▶ **QUALITY:** OVID compliance signifies Marcap's adherence to international best practices

in vessel operation and maintenance, ensuring reliable and efficient services for its clients, such as Total Energy.

Marcap's commitment to safety and quality goes beyond OVID compliance. The company also implements the International Safety Management (ISM) Code, a globally recognized standard for safe ship operation and pollution prevention. Marcap's ISM framework ensures:

- ▶ Written in collaboration with **Captain Mario Nakouzi**, DPA & CSO



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► **RISK MANAGEMENT:** A systematic approach to identifying, assessing, and mitigating risks associated with vessel operations.

► **CONTINUOUS IMPROVEMENT:** Cultivating a culture of continuous enhancement in safety management practices.

Through a blend of OVID compliance, fleet expansion, and ISM implementation, Marcap positions itself as a frontrunner in the marine services sector. The company's strong commitment to safety, quality, and environmental stewardship not only safeguards its market standing but also solidifies its reputation as a trusted partner for clients regionally and beyond.

Each client engagement with Marcap is meticulously crafted to address specific vessel management needs, leveraging the company's expertise as a vessel owner. By tailoring services to individual requirements, Marcap ensures comprehensive solutions that enhance operational efficiency and reliability.

Partnerships are viewed by Marcap as symbols of trust, and collaborations with entities like Safeen and Abu Dhabi Ports are valued for the mutual benefits they bring. Such collaborations underscore Marcap's dedication to fostering long-term relationships based on trust, reliability, and shared success.



IN A TESTAMENT TO ITS COMMITMENT TO SAFETY AND QUALITY STANDARDS, MARCAP'S DPO CAPTAIN MARIO RECENTLY JOURNEYED TO MOZAMBIQUE TO OVERSEE THE FULL IMPLEMENTATION AND EFFECTIVENESS OF OVID COMPLIANCE AND THE ISM CODE ON OUR CLIENT'S VESSELS, DELMA 10 AND DELMA 11



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MARCAP EXPANDS FLEET WITH NEW TOWING VESSELS FOR ADNOC L&S OFFSHORE PROJECTS

We are thrilled to welcome
three new members to the Marcap fleet:
Sea Majestic, Sea Regal, and Sea Eagle!



1 ► SEA MAJESTIC

Successfully mobilized from outside the UAE, these 40-ton Bollard Pull vessels are now chartered for ADNOC L&S for the Offshore Island Projects. Sea Majestic and Sea Regal began towing operations in July, and we're excited to share that Sea Eagle has just joined them this August. These powerful additions not only enhance our towing capabilities but also reinforce our commitment to delivering precise and reliable maritime services.



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MARCAP EXPANDS FLEET WITH NEW TOWING VESSELS

“SEA MAJESTIC AND SEA REGAL BEGAN TOWING OPERATIONS IN JULY, AND WE’RE EXCITED TO SHARE THAT SEA EAGLE HAS JUST JOINED THEM THIS AUGUST

2 ► SEA REGAL



3 ► SEA EAGLE



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SEA EAGLE

PRINCIPAL PARTICULARS

Built	• → 2006
Class	• → BV
GRT	• → 366
NRT	• → 109
Bollard Pull (T)	• → 42

MACHINERY

Main Engines	• → 2 x Cummins
Power	• → 2 x 1600 Bhp
Generators	• → 2 x Cummins 78 Kw Each
Propellers	• → 2
Rudders	• → 2

DECK EQUIPMENT

Anchor Windlass	• → 1 x HYAWD 3T
Anchors, Stockless	• → 2 x 570 Kg
Tow Hook	• → 1 x 30 T
Towing Winch	• → Double Drum
Ruders	• → 13 Prs

SURVIVAL EQUIPMENT

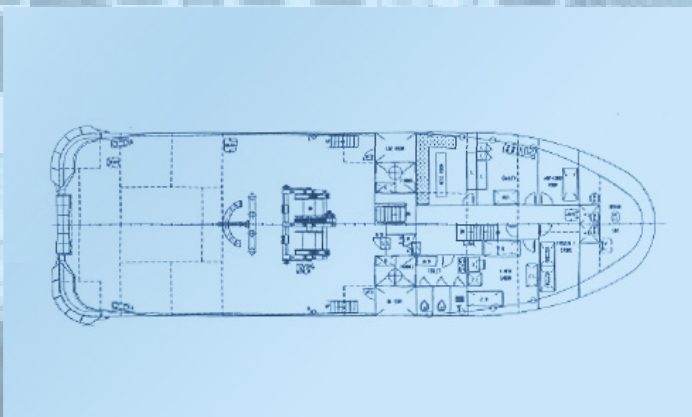
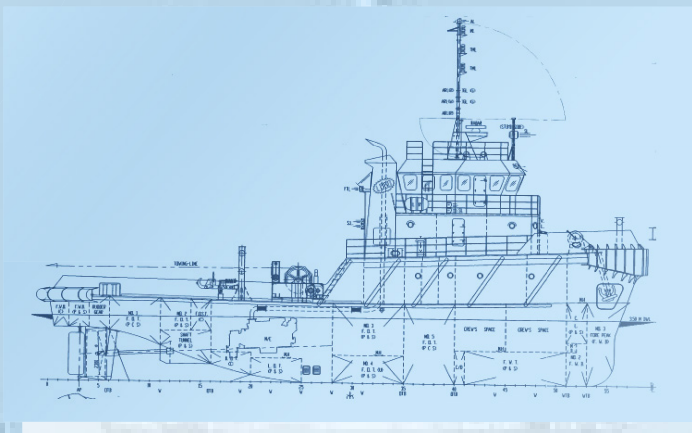
• → 2 x 15 men Liferaft 20x Life Jackets
--

PRINCIPAL DIMENSIONS

Length (m) LBP/LOA	• → 29.30 / 32.00
Breadth (m)	• → 9.76
Depth (m)	• → 4.30
Max. Draft (m)	• → 3.50

CARGO CAPACITIES

Fuel Oil (T)	• → 297
Potable Water (T)	• → 44



Ballast (T)	• → 40
Lub. Oil Tank (T)	• → 2

SPEED & CONSUMPTION

Max Speed (Knots) Daily	• → 12
Consumption (T) Fuel	• → 6.0
Type	• → Diesel

NAVIGATION EQUIPMENT

GPS	• → GP-32
Radar	• → 1721 Mark 2
EPIRB	• → FCV-620
Echo Sounder	• → FM-8800S
VHF Radio	• → IC-M710
SSB Radio	• → NX-700B
Navtex	• → SE-700
Magnet Compass	• → Felcom-15
Inmarsat	• → SEP-600

* Above details are believed to be true but without guarantee



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MARCAP'S JOURNEY AT THE SAUDI MARITIME & LOGISTICS CONGRESS

Attending the Saudi Maritime & Logistics Congress has been an exceptional decision for Marcap, and we are thrilled to share our experiences and reflections. This strategic step has reaffirmed our commitment to expanding our footprint within the Saudi market, where our connections and opportunities continue to grow.

With headquarters in the UAE and a dedicated team in Saudi Arabia, Marcap cherishes its relationships with key clients like ARAMCO and KJO. Our business in Saudi Arabia is thriving, with a growing number of vessels and increasing market share. Participating in the congress was a natural step forward for us to solidify and expand our reputation.



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We were delighted with the overwhelmingly positive feedback from our clients and partners during the congress. We welcome constructive criticism as it allows us to continue to improve. Following the exhibition, we're more committed than ever to seize opportunities within the Saudi market, fostering collaboration with industry peers and clients alike.

The congress facilitated invaluable interactions, highlighted by the Round Table for Shipowners, which proved to be an exceptional gathering for our top management. This meeting opened doors for us to engage in meaningful discussions about industry challenges with esteemed representatives, including governmental bodies. These dialogues are shaping actionable plans to enhance the maritime sector for everyone involved.

We extend our heartfelt gratitude to the organizers for creating such a dynamic and enriching platform. The event brought professionals together for great conferences and talks, ensuring that all participants left with new insights and connections.



A big thank you to all our visitors at the exhibition – it was a pleasure having meaningful conversations, sharing laughs, and seeing familiar faces. Your engagement is vital to us, and we're open to exploring any business ideas or collaborations. Whether you are a client or a vessel owner, we're eager to assist with your projects.

**Thank you, Saudi Congress, for an inspiring event.
We look forward to sailing forward together
and hope to reconnect at next year's congress!**



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➤ MARCAP MEETING WITH ARAB ACADEMY



Marcap recently took a significant step in improving the renewal and revalidation process for Egyptian Certificates of Competency (COC). Our Crewing Manager, Mr. Ali Kebabli, held a productive meeting with the Arab Academy for Science, Technology & Maritime Transport in Egypt, coordinated by Gulf Technical & Safety Training Centre (GTSC). The discussion focused on streamlining the COC process through online platforms, making it more accessible for seafarers in Abu Dhabi. This initiative reflects Marcap's ongoing commitment to leveraging technology to enhance maritime services and provide quicker, more efficient support for our hardworking crew members.

➤ SHARJAH MARITIME ACADEMY GRADUATION



We were honored to be invited to the Graduation ceremony of the First batch of Sharjah Maritime Academy, marking a key milestone for the maritime industry. Under the patronage and attendance of His Highness Sheikh Dr. Sultan bin Mohammed Al Qasimi, Supreme Council Member and Ruler of Sharjah, Marcap was represented by our Head of Crewing & Government Relations, Mr. Nibal Saeed.

It was a great opportunity to introduce Marcap to these promising graduates and inspire them to start their careers with us. We look forward to welcoming some of them on board to grow and contribute to the industry's future.



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EMPOWERING SAUDI SEAS: MARCAP'S DIVERSE SERVICES AND STRONG PRESENCE

EVERYONE KNOWS MARCAP AS AN OFFSHORE VESSEL OWNER AND OPERATOR THAT ESTABLISHED ITS HEADQUARTERS IN ABU DHABI IN 1996. HOWEVER, YOU MENTIONED YOU'RE EXPANDING YOUR SERVICES. COULD YOU TELL ME MORE ABOUT THAT?

» While we have built a solid reputation as a comprehensive vessel management company, we've realized that many clients have specific needs that require tailored solutions. To address this, we've diversified our services: from complete vessel management to specific offerings such as tailored crew supply, supervising operations at dry docks, onsite repairs, supply chain management, vessel inspection services, global vessel delivery, and more, depending on client needs.

YOUR PHYSICAL PRESENCE IN SAUDI ARABIA DATES BACK TO 2010, CORRECT? HOW DO YOU FEEL ABOUT YOUR POSITION IN THAT REGION NOW?

» We feel very confident and well-established in Saudi Arabia. Time and positive client interactions have played significant roles in our growth there. Our fleet has expanded, and we've collaborated with reputable clients like Aramco for over a decade; now KJO is also part of our esteemed clientele. Our top management frequently visits Saudi Arabia to underscore the strategic importance of this market.

In a recent interview with Roban Assafina, Marcap's President & CEO, **Samer Qiblawi**, shared exciting developments about the company's ongoing expansion and diversification of services. Here is a summarized version for our corporate newsletter.



CURRENTLY, IT IS COMMON TO DISCUSS THE CORE VALUES OF COMPANIES. WHAT ARE YOURS?

» Reliability stands at the forefront of our values. At Marcap, our clients can always count on us to deliver what we've promised and go beyond expectations. We believe in transparency and ethical business relationships, which are deeply embedded in our company's culture. Within our organization, open communication and mutual support are paramount. We genuinely care about our employees, consistently improving work conditions and rigorously enforcing HSE protocols, not just on paper but as onboard practices.



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TO KICK OFF THE CAMPAIGN, OUR CREWING TEAM IS VISITING EACH VESSEL TO PERSONALLY EXPLAIN THE PURPOSE AND GOALS OF THE ONE-BIG FAMILY CAMPAIGN



MARCAP — ONE BIG FAMILY

We are happy to introduce our **One-Big Family Campaign** — an exciting new initiative from our Administration and Crewing Department that is all about bringing our Marcap team even closer together! This campaign is designed to strengthen the bond between every member of our team, especially our hardworking offshore crews.



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THE CAMPAIGN OBJECTIVES ARE AS FOLLOWS:

↓ 1 ↓

SUPPORT & VALUE:

We want our offshore crew to know that they are not alone. You are a valued part of the Marcap family, and your contributions are deeply appreciated.

↓ 2 ↓

OPEN & APPROACHABLE

Our office staff are here for you, ready to lend a hand whenever you need it. We are launching a dedicated hotline so you can reach out for support at any time – whether it's for advice, assistance, or just someone to talk to.

↓ 3 ↓

COMMUNITY & MORALE:

We aim to build a stronger sense of community, boosting morale and creating a supportive environment where everyone feels connected.



To kick off the campaign, our Crewing Team is visiting each vessel to personally explain the purpose and goals of the One-Big Family Campaign. During these visits, they are also hanging campaign posters onboard as a reminder that we're all in this together. Meet the vessels that have already been visited: Marcap 1, Marcap 202, AD Astra. We will keep you posted in the upcoming newsletters regarding the success of the campaign and the new vessels approached.

We are incredibly grateful for the dedication and hard work of every team member, and we're excited to see the positive impact of the One-Big Family Campaign. Let's continue to grow and achieve great things together – because at Marcap, we truly are one big family!

MARCAP BOWLING EVENT: STRENGTHENING BONDS AND STRIKING SUCCESS!

At Marcap, our commitment to employee well-being goes beyond the workplace.

Through our ongoing Happiness Program, we're fostering team spirit and collaboration with engaging and fun-filled activities.

The event brought together colleagues from different departments, all sharing the joy

of aiming for strikes, cheering each other on, and enjoying some friendly competition. The energy was electric as every roll of the ball was met with anticipation and excitement. But beyond the competition, it was about something deeper — creating moments of connection, laughter, and celebration that strengthen the bonds of our Marcap family.



A SPECIAL CONGRATULATIONS
TO OUR WINNERS:

1ST PLACE

Mr. Muhammad Nouman Sadiq,
ACTING MANAGER — HSEQ

2ND PLACE

Mr. Ali Keblawi,
CREWING MANAGER

3RD PLACE

Mr. Mohammad Asif,
OFFICER — HSEQ

1ST PLACE — WOMEN

Ms. Vincy Bijukumar,
CREWING OFFICER

Here's to more strikes, smiles,
and team spirit!

 **MARCAP**

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HSE WASTE MANAGEMENT

• Written by
Mr. Nouman Sadiq,
Acting Manager – HSEQ

1

E-WASTE AND PLASTIC RECYCLING: A PATH TOWARD SUSTAINABLE WASTE MANAGEMENT

THE BENEFITS OF E-WASTE RECYCLING

Resource Recovery ▼

Electronic devices contain valuable metals such as gold, silver, copper, and palladium. Recycling can recover these materials and reduce the need for new raw material extraction.

Environmental Protection ▼

Recycling e-waste prevents harmful chemicals from entering ecosystems and reduces the environmental impact.

Energy Savings ▼

Manufacturing new products from recycled materials uses less energy.

Job Creation ▼

The growing e-waste recycling industry provides opportunities for new green jobs.

Among the most pressing types of waste are e-waste (electronic) and plastic. These materials are difficult to dispose of and pose threats to the environment and human health. Plastic pollution disrupts ecosystems, harms wildlife, and contributes to the degradation of natural habitats.

E-waste is highly toxic. It accumulates in the environment, in the soil, air, water and living things. Recycling is a critical solution that can mitigate these impacts, conserve natural resources, and promote sustainability.

THE BENEFITS OF PLASTIC RECYCLING

Reducing Environmental Impact ▼

Recycling plastic reduces the amount of waste, helping protect marine life and ecosystems.

Conserving Resources ▼

Recycling plastic conserves petroleum and reduces the energy required to create new plastic products.

Limiting Greenhouse Gas Emissions ▼

Recycling plastic helps mitigate greenhouse gas emissions by lowering the need for new production.

Circular Economy ▼

Recycling fosters the development of a circular economy, where materials are continuously reused, reducing waste and promoting sustainability.



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MARCAP'S STEPS TOWARD IMPROVEMENT

Marcap deeply cares about the environment and the well-being of future generations. We are committed to doing our utmost to foster a strong culture of sustainability within our organization. To achieve this goal, we have implemented a variety of best practices:

WASTE MANAGEMENT POLICY

A waste management policy is in place to ensure strict adherence to local and international regulations and to encourage reducing waste disposal by applying the 4 Rs: Reduce, Reuse, Recycle, and Recover.

WASTE HANDLING THROUGH APPROVED SERVICE PROVIDERS

To ensure waste is properly handled, e-waste and plastic waste are handed over only to local authority-approved service providers.

WASTE MONITORING

Waste generated of different types, i.e., hazardous and non-hazardous (used oil, plastic, domestic, e-waste), is uploaded onto the portal for monitoring purposes.

EDUCATION AND AWARENESS

Employee awareness campaigns are conducted to educate and discourage the improper disposal of electronics and plastics.

WASTE SEGREGATION PRACTICE

Color-coded waste bins for different waste categories are placed on each floor to encourage waste segregation practices and avoid improper disposal of e-waste and plastics.

“

E-waste and plastic waste present significant environmental challenges, but recycling offers a viable solution to reduce their impact. Through better recycling practices, stronger regulations, and increased consumer awareness, society can make strides toward a more sustainable and circular economy that benefits both the environment and human health

”



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HSE AWARDS

In line with the company's directive to inculcate HSE culture as a way of living, the crew onboard Marcap Vessels are strongly encouraged to participate in reporting a potential Safety Observation and HSEQ improvement suggestions on monthly basis. For the 3rd quarter of the Year 2024 from **July–September**, we are elated to announce that the award winners and contributors are primarily from ratings. This serves as an encouragement that HSE is actively incorporated into the daily activities of everyone on board, where everyone makes a difference, regardless of rank or seniority. We are pleased to announce the following outstanding Marcap crew for their HSE contribution:



Ali Hafez
Ali Hafez A.



Shoyeb
Mohammed Ali



Kamal Nomaan



Aliyadi Pawannai



Tharaka N.
Fernando W.D.



Zulkifli Harun

JULY 2024:

BEST HSE OBSERVATION:

- † **Rakesh Kumar Vidhan C.**, Bosun/Marcap 203
- † **Ashenafi G. Seyoum**, AB/Marcap 202
- † **Ali Yasser Ibrahim**, Oiler/Marcap Siba

SAFE WORKER:

- † **Ali Hafez Ali Hafez A.**, AB/ME 5
- † **Tharaka N. Fernando W.D.**, AB/Tam 1
- † **Zulkifli Harun**, Chief Engineer/TAM 2

AUGUST 2024:

BEST HSE OBSERVATION:

- † **Shoyeb Mohammed Ali**, AB/Marcap 1
- † **Ibrahim Elsayed I. Sarhan**, 2nd Engineer/ME 3
- † **Kamal Nomaan**, 3rd Engineer/ Marcap Aida

SAFE WORKER:

- † **Ricky Swandi Sinaga**, Bosun/ Per Aspera
- † **Phillip Dave M. Zamora**, Bosun/ AD Astra
- † **Aliyadi Pawannai**, Chief Officer/ Marcap Nisreen

SEPTEMBER 2024:

BEST HSE OBSERVATION:

- † **Winston Cobertas Ipong**, Oiler/ Sea Pioneer
- † **John Rommel P. Cariaga**, AB / Ewan Adventure
- † **Iqbal Baharuddin**, Oiler / TAM 2

SAFE WORKER:

- † **Satish Mishra Rakesh M.**, AB / Marcap Danny
- † **Ranto Tumedes Siregar**, Master / TAM 1
- † **Assem Mohamed Saad M.**, 2nd Officer / ME 5



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NEW JOINERS

→ We would like to extend our **warm welcome** to



**Mr. Mohamed Kamel
Fathy Abdelmeguid
Ammar**

who joined us in the capacity
of **PORT ENGINEER**.



**Mr. Sadon Abdullah
Nohiar AlShammari**

who joined Saudi Marcap
in the capacity of **GOVERNMENT
RELATIONS CLERK**.

PROMOTIONS



We **congratulate** Mr. Anas on his promotion
and wish him the best in his new role



Eng. Anas Abueida —
Technical Assistant



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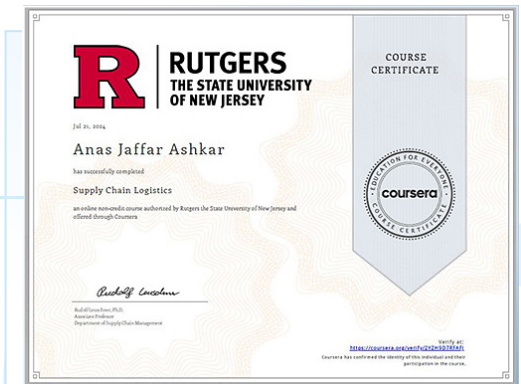
EMPLOYEES CERTIFICATES

→ **Kudos to our colleagues for their dedication to their professional development! Witnessing their passion for continuous growth is truly inspiring, and it brings us immense joy to have such talented individuals like yourselves as part of our team.**

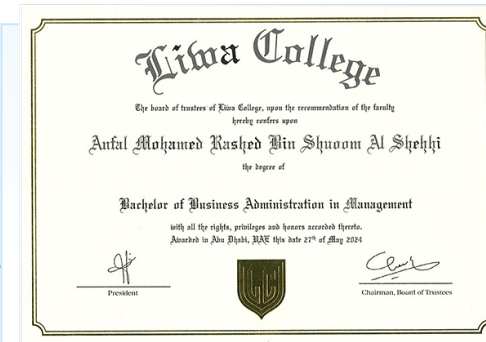
Warmest congratulations to our exceptional **Mr. Muhammad Nouman Sadiq, our Acting Manager — HSEQ** who is now a certified Member of the Institution of Occupational Safety and Health (IOSH) — the world's largest Chartered body for health and safety professionals.



Mr. Anas Ashkar our Marine Coordinator, successfully completed the Supply Chain Logistics Course, which covers key areas such as transportation management, warehousing, and inventory control — vital for the smooth operation of our supply vessels.



Ms. Anfal Mohamed Rashed, our Officer — Administration, has attained a Bachelor's Degree in Business Administration Management.



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Dear Colleagues! We send you warm congratulations.

Wish you to grow wiser with experience, and Marcap Family will do its best to support your development. Keep up your good work!

JULY



- **MS. CYRHYLL JOICE OSORIO**, EXECUTIVE-COMMERCIAL & BUSINESS DEVELOPMENT
- **MR. SAMER QIBLAWI**, PRESIDENT & CEO
- **MS. DOMINIQUE TENORIO**, RECEPTIONIST
- **MS. KEEMPER SALENGA**, ACCOUNTS PAYABLE SUPERVISOR
- **CAPT. ABDUL RAHMAN HANSON**, PORT CAPTAIN (SAUDI)
- **MS. NERAH SAMPUTON – MARIMON**, RECEPTIONIST
- **MR. FAISAL ALI ALANZAI**, SAFETY REPRESENTATIVE (SAUDI)

AUGUST



- **MR. MOHAMED YOUSEF ABASS MOHAMED**, TECHNICAL SUPERINTENDENT (SAUDI)
- **MS. VISHAKA GEETHIKA**, HOUSEKEEPING ASSISTANT
- **CAPT. MOHAMED ELFAKHARANY**, PORT CAPTAIN

SEPTEMBER



- **MR. MUTAZ SALAH**, AGENCY & GOVERNMENT RELATIONS REPRESENTATIVE
- **MR. HAJA MOHAIDEEN**, ASSISTANT-CREWING
- **MR. WAQAS UDDEEN**, HUMAN RESOURCES MANAGER
- **MR. SAMEH QIBLAWI**, DIRECTOR-ADMINISTRATION
- **MR. MARCO TAACA**, IT SUPPORT ENGINEER
- **MR. AZIZ VICTOR**, MANAGER-INFORMATION AND TECHNOLOGY

HAPPY BIRTHDAY!



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NEWSLETTER • ISSUE Q3 2024

JULY – SEPTEMBER